

56\$¶V 0LOZDXNHH \$UHD 5HFRPPHQGDWLRQ 'L

7KHVH DUH UHFRPPHQGDWLRQYLFRIV YDUKHHOILORZD KMHHEHQW 56\$HPHERDUG ZH  
 SRVLWLYH DQG QHJURXUKR XHVDYKHXH VDKIQWHQ GDYHV WR UVD PFZDK#JP

\$XWRPRWLYH UHSDLUV

%XVLQHVV	/RFDWLRQ	&RPPHQWV
%OXHPRXQG \$X	WRPRWLYH 5RDG	ZZZ %OXHPRXQGD 3KRQH 7KH\ KDYH EHHQ OHWWLQJ \RX NQRZ RU LI LW FDQ ZD DSSRLQWPHQW QGI
*RUG\¶V &LWJR	6HUylFH 5RDG	)ULH%OXHPRXQGD \RX DVN IRU"
0DWW¶V )RUHLJQ	&DU9OLHW 6W	9HU\ IULHQGO\ DQG 3KRQH RU
6SHFLDOLVWV		
0LG &RDVW \$XWR	6 \$OOLV	WKH6WUHHVWU\ DIIRUGDEOH WR WKH KRVSLWDO FRPSOH :H KDYH XVHG WKHP PXOWLSOH 7KH\ VSHFLDOL]H LQ LPSRUW 3KRQH

&KLOG VHUYLFHV DQG DFWLYLWLHV

%XVLQHVV	/RFDWLRQ	&RPPHQWV
%HWW\ %ULQQ 0XVHXP	&RZQWRZQ VLO RQ :LVFRQVLQ	ZRZQWRZQ ORFDWLRQ SYHVRXU VSRXVH URWDWJK WKUHQ¶V +RVSLWDO
%HFN\ %RUNRYHF EDE\VLWWHU	HF	-XVW JUDGXDWHG ODZ 3KRQH (PDLO 5HEHFFD#P%DRUTKRWWH H GX
.DW %RUNRYHF EDE\VLWWHU		,Q FROOHJH DQG LQWHUHVW FDQ¶W EDE\VLW VKH WKH\ FDQ 3KRQH (PDLO ER#UXZPY H GX
/L] %RUNRYHF EDE\VLWWHU		-XVW JUDGXDWHG VQV DQGR ZDRUGN RFFXSDWLRQDO WKHUDSLW 3KRQH (PDLO /%RUNRYHF

EDE\VLWWHU

DW OHDVW \HUV DQG VD\ VKH  
H[SHULHQFH DQG LV JUHD

		3KRQH	
*ORVV 1DLO 6DORQ	/RZH	SHDVF BIVGDUH UHDVFOREOLVSVKISHW	
/RYHO	\ 9LHZ	FOHDQ\RYHUV DZHVRPH WR ZRUN ZLWK	
/X[H WKH 6DORQ	6KRUH	\$YHGD V\BKRQH QULHDV DWW	
1DLOV IRU <RX	WK 1RUWK	1R DSSRLCWRHCHYHUIRQV GRHV D JU	
1HUROL	UG:DUG	RE ZDJ\URUHE URZVJRRUG DSULFH	
5HJLV 6DORQ	0D\IDLU	/DXUHQ LWU\BQOLWUWDDQ \$YHGD VDC	
6HYD	1 :DWHU	ZKLFK , ORYH	
7KH (VWDEOLVKPKILWHLVK %D\		ODO\LFHV FOHDQV\$ORQL&KDI Z\ ZRPD	
6DORQ		XQLR\WWW WKDW GRHV FXWV OLNH D VH	
7LS WR 7RH	: 6	(FHOHQ %CH\ FHOUSD P DQLFXUH	
		\$OIER\K KHV\KOD UHFRRPPHQGGHGV	
		WDWEH\W KDYH\MKHLU K\H\H\REZKH\DSHG	
		DQJRRG VHUYLFH	

+RPH UHSDLU DQG VHUYLFHV

%V\pVLS\QFHLRCA' R3\RD\ER\G\LUY\LRCH\WV		&RPPHQWV	
0LOHV ' //& 0L F\DD\CPDQ		+H GRHV UHPRGHOLQJ UHVWRUDWLF	
'LQGRUI		LPSURYHPHQW ZHFUHH\K\SS\ ZLWK KLV	
QG		ZRUN 3KRQH	

		GDV FDUH	
6SHFLDOW\ 3XU 9D\ULRQ & DW 5HVFXH		KWWS ZZZ SXUHEUHGFDW \$ PHPEHU DGRSWHG WKHLU FDW IURP WK SHRSOH DUH DPD]LQJ DQG WKH DQLPDOV FDUHGIURU	UHVFXH F
:DXZDWRVD 9HW HULQD:DXZDW &OLQLF	\$YH	R3KORQH KWWS ZZZ ZDXZDWRVDYHW FRP 7KH\ KDYH ILW D PHPEHU\ V SHW LQ RQ V ZKHQ KH ZDV KDW\RU\UGLWVWUHV (YHU\ YHW WHFK KDV EHHQ SDWLHQW DQG YHU DQLPDOV 3ULFLQJ LV UHDVRQDEOH JRF SDUNLQ	
:HVW \$OOLV 9HW &OLQLF \$YH :HVW \$O		7KH\ GRHEFDUJGQJVVW\H H\QWU SULFLHV DUHQ W ULGLFXORXV	DW DQG

3K\VLFLDQV DQG PHGLFDO VHUYLFHV

3UDFWLWLRQH	6SHFLDOW	WRFDWLRQ	&RPPHQWV
'HEELH 3ROOH	VFK	/DRWVWLSRQ	
'U \$QD &DEDQ &DUGRQD	3HGLDWU SULPDU\	IRUWK +L FDUWK &SOGH 0HQRPRQH )DOOV	3UDFWLFHV ERWK LQWHUQDO PHGLF FDUWK &SOGH UULFV FDQ EH D SULPDU\ FD
'U 5DKPRXQD	)DUH]	2% * < 1 5HVHUYH +HDWK &HQWHU DQG )URHGWHUW 6SHFLDOW\ &OLQLFV	0RRUODQG
'U -HVVLFD	)DQFLV	2% * < 1	)URHGWHUW VPDGKHU DQG TXLFN WRRXHV SROOXHV
'U 5DFKHO -R	KQVRQ SULPDU\	3HGLDWU FDUWK &SOGH 0HQRPRQH )DOOV	3UDFWLFHV ERWK LQWHUQDO PHGLF FDUWK &SOGH UULFV FDQ EH D SULPDU\ FD
'U 3DXO /HPHQ		2% * < 1	)URHGWHUW /HPHQ
'U 0LFKDHO /XQG		2% * < 1 &OLQLF )URHGWHUW +RVSLWDO	)URHGWHUW
'U /DUD 7RW]NH		3HGLDWU )DOOV	WRFDWLRQ HQRPRQH
'U 6WHYH 0DQFRP	PHGLFLQ SHGLDWU	QWRHQWV &OLQLF 5RVG :DXZDWRV	UWVEDQG RI 56RPHPEHU +H 3UDFWLFV WDNHV WLPH ZLWK SDW WKLQJV ZHOO DQG LV DFFHVVLEOH 3UDFWLFHV ERWK LQWHUQDO PHGLF SHGLDWUULFV FDQ EH D SULPDU\ FD ERWK DGXOWV FKLOGUHQ &XUUHQ DFFHVVHQ SDWLHQWZERRQV
'U 7LPRWK\ .ODWW		2% * < 1 6SHFLDOW\ &OLQLFV	)URHGWHUW
'U 9HWK	2SWR	RPHWU\ 9LOD	%DXZDWRVDFOHG LV D SRSXODU H\H IRU PXOWLSOH PHPEHUV
'U (PLOHH <DPGDJQL		3HGLDWU 3HGLDWU	LFV 0D\IDLU
:DXZDWRVD 3HGLDWU	LFV	3HGLDWU	LFV 7KLV LO DURRSGRIUGR SUDFWLJHDOGORFDWLRQ



%HWK KHU DHVQGVWJDIOW :WKH\ ZHQW D  
DQG EH

\$YH  
%D9LHZ

3UHVFKRRO		ZRQGHUIXO WHDFKHUDP QG H[WH
0LOZDXNHH 3XE 6FKRROV	OLZDXNHH	6W DUWV LQ .
9DQHHZ (OHPHQW PRQHH )DOOV		
:DXZDWRVD 3XE 6FKRROV	DXZDWRVD	6W DUWV LQ . ZLWK UHJLVWUDWLR )HEUXDU

6SHFLDOW\ VWRUHV

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6WRUH /RFDWLRQ &RPPHQW



